



Matthew J. Hektoen

Member

Contact

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PRACTICE AREAS

Commercial Real Estate

Mergers and Acquisitions

Business and Corporate Law

Real Estate Development and
Finance

Tax Credit and Incentive
Financing

Matt Hektoen is a transactional attorney with a practice concentrated in commercial real estate, real estate finance, and mergers and acquisitions. Clients rely on Matt for clear, strategic guidance in complex real estate and business transactions throughout Iowa.

Matt represents developers, investors, institutional lenders, and operating businesses in the acquisition, sale, leasing, and financing of commercial, multifamily, hotel, telecommunications, agricultural, and industrial properties. He frequently structures and negotiates joint ventures, partnerships, limited liability companies, and helps clients secure traditional and non-traditional financing, including TIF, CMBS, mezzanine, and tax credit-supported capital stacks.

In addition to real estate, Matt has extensive experience in middle-market M&A, particularly in the light and heavy manufacturing sectors. He has advised on numerous asset and equity acquisitions across multiple locations, often involving unionized workforces, environmental diligence, and negotiated seller rollover equity.

Bar Admissions

- State of Iowa, 2006

Education

- University of Iowa College of Law, J.D., 2005
- University of Iowa, B.A. in History and Music, 2002

Representative Work

- Lead counsel on the redevelopment of a 72-acre enclosed mall into a mixed-use retail and commercial center, with over \$45 million in layered public and private

financing.

- Represented a sponsor in the portfolio acquisition of more than \$1 Billion in triple-net leased properties.
- Advised on the acquisition and rehabilitation of a 1920s-era historic hotel, utilizing LIHTC, historic tax credits, TIF, and state incentives.
- Guided a client through the acquisition of multiple operating companies, including all legal aspects of seller rollover equity.

Honors & Awards

- Best Lawyers in America®, Real Estate Law and Business Organizations (2025)
- Chambers USA, Real Estate (Band 4, 2022–2025)
- Great Plains Super Lawyers, Real Estate (2024–2025); Rising Star (2014–2020)

Professional & Community Affiliations

- Member, Iowa State Bar Association – Real Estate & Title Law Section
- Member, Linn County and Johnson County Bar Associations
- Member, Linn County Title Standards Committee
- Co-Chair, Legislative Leadership Academy
- Board Member, ACREL's Advanced Commercial Leasing Institute
- Board Member, The Housing Fellowship

News & Events

- Matthew Hektoen Listed in 2025 Great Plains Super Lawyers, 5/21/2025
- Matthew Hektoen to Present at 2025 Advanced Commercial Leasing Institute in Washington, D.C., 4/25/2025
- EVO Transportation & Energy Services Acquires West Side Transport, 9/25/2024
- Matt Hektoen Included in Best Lawyers in America® 2025, 8/15/2024
- Matt Hektoen Makes Chambers USA 2024 List, 6/07/2024
- Matthew Hektoen Listed in 2024 Great Plains Super Lawyers, 5/29/2024
- Matthew Hektoen Included in Best Lawyers in America® 2024, 8/17/2023
- Matthew Hektoen was Listed in Chambers USA 2023, 6/26/2023
- Matthew Hektoen Included in Best Lawyers in America® 2023, 8/19/2022